

Why Lumex?

Quality:

Higher quality products can lead your business to higher and more sustainable profits. Graham-Field understands that the less time and fewer resources you spend on product issues, the more time you have to sell products.

This is why Quality is the hallmark of all Graham-Field products. We are the only company that carries a **360° Quality Seal of Approval** on our products. The Lumex brand has been trusted by healthcare professionals and end users for more than 50 years.

Price:

Lumex products are the best value in the market. Like you, we understand that the cost of a product is more than a price tag or a monthly special; it also includes the time and effort required to sell and service your customers. At Graham-Field we strive to add value and integrity to your whole experience so that you have peace of mind. This is why Graham-Field establishes the highest-quality products and customer service at the best price in the industry.

LUMEX[®]
A Graham-Field Brand

Take Your Showroom to the Next Level!



*Packaging is subject to change and may not appear as shown.

If your showroom has space for shelf merchandising, then you have one of the most proven and least expensive forms of advertising at your disposal. Good merchandising is both an art and a science.

Let Graham-Field provide you its expertise in producing an attractive, exciting, and logical merchandising plan-o-gram.

Ask your representative how a **Graham-Field Plan-O-Graham** can help you present your products to customers so they'll buy.



GRAHAM-FIELD

We appreciate your business!

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NOTE: Lumex maintains the policy of continual product improvement, therefore, we reserve the right to make changes without notice. © 2010, GF Health Products, Inc.
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Three Ways A Bathroom Can Expand Your Business...

Consider the Facts...

1 Focus on the Expanding “Age at Home” Market

Fact:

Position your company for success by fulfilling the ever-growing bath safety product demand.

- Nearly 90% of seniors want to stay in their homes longer, driving demand for these products.
- 79% of seniors identified bathroom aids as important means to reduce accidents.

2 Improve Your Cash Flow

Fact:

With retail or cash sales you aren't waiting for Medicare/Medicaid reimbursements. This means improved cash flow for you!

- Home safety concerns are driving the increase of cash purchases.
- The low cost of products compared to the cost of being cared for in a facility is a key factor.

Plus, cash sales complement your reimbursed product categories such as mobility.

- You have a captive audience, unlike the “big box” stores. Take advantage of cross-selling cash products while they're in your store.

3 Minimize Your Investment

Fact:

Lumex-brand bath safety products often cost less than \$100. To offer a complete selection in your showroom is a relatively small investment.

Do it all with products like these!

A. 3-in-1 Folding Commode

(Item 7108A)

- Folds for easy travel and storage
- Durable steel with attractive finish
- Can be used as bedside commode, raised toilet seat, or toilet safety frame
- Comes complete with pail, cover, and splash shield
- 300lb weight capacity

B. Platinum Collection Bath Seats

(Item 7921RC)

- Lightweight, durable, and rust-resistant
- Tool-free assembly
- Seat is 20" wide for more comfort
- Available with or without backrest
- Available in Platinum Gray, Steel Blue, Chocolate, and Olive Green
- 350lb weight capacity

C. Tub-Guard Bathtub Safety Rails

(Item 69663A)

- Two gripping handles facilitates both entry and exit from tub
- Clamp holds firmly to tub wall without marring tub surface
- Tool-free assembly
- Available with one gripping handle
- 250lb weight capacity

D. Chrome-Plated Grab Bars

(Item 2016A)

- Chrome-plated steel blends attractively into any décor
- Mounts vertically, horizontally, or diagonally
- Textured steel provides a good gripping surface
- Available in lengths of 12", 16", 18", 24", and 32"
- 250lb weight capacity

E. Deluxe Hand Held Shower Head

- Full-function shower head for comfort and versatility
- Attractive chrome finish matches any décor
- Matching extra-long 80" hose provides extra convenience



Other Available Items Not Shown

Commodes:

3-in-1 Steel Commodes

- **Item 7103.** One of the industry's tallest seat heights makes sitting and standing easier for users
- **Item 7103A-4.** Contoured armrests enhance user comfort
- **Item 6437A.** Chrome-plated steel drop-arm commode with watertight padded seat
- **Item 6433A.** Gray-powder coated steel drop-arm commode is attractive and easy to clean

3-in-1 Aluminum Commodes

- **Item 2215B-2.** Aluminum commode with back bar and 4" locking casters
- **Item 2195B-4.** Aluminum commode with removable back bar

Transfer Benches:

- **Item 7927A.** 15" high frame clearance will fit more bathtubs than many of the industry's comparable products
- **Item 7929.** 400lb weight capacity is one of the industry's highest for non-bariatrics

Raised Toilet Seats:

- **Item 6486A.** Locks securely to the toilet to prevent shifting of the seat
- **Item 6487RA.** Includes removable padded armrests
- **Item 6909A.** Lightweight and portable
- **Item 6497A.** Padded open seat facilitates patient cleaning
- **Items 6490A & 6492A.** Angle and height adjustable with four clip-on brackets

Versamode & Versaframe:

- **Item 6810A.** Provides transport, transfer, and commode function all in one unit
- **Item 6460A.** Improves support and stability during toileting

Visit www.grahamfield.com
for more product selection and details.